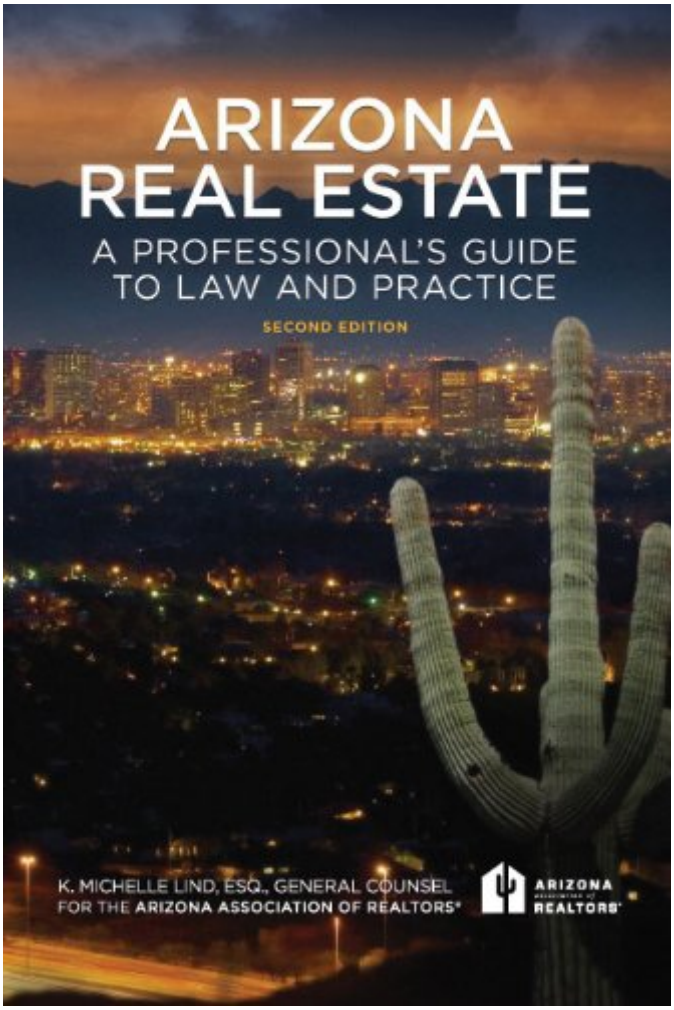
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Arizona Real Estate: A Professional's Guide To Law And Practice



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Synopsis

This is the second edition of this book. Like the first, the purpose is to organize and expand on the many articles I have written during my years as Arizona Association of REALTORSÃ Â® legal counsel. The book is intended to be a reference for REALTORSÃ Â®, other real estate practitioners and attorneys involved in the industry to help address everyday legal and practical real estate issues. My intention is to answer frequently asked questions about Arizona real estate law and the real estate forms provided by the association, so those in the industry can better serve their clients and customers. Whether you are drafting a contract, entering into an employment agreement, managing a transaction, or teaching another, this book is intended to be an easy reference for subjects involving the practice of real estate. The many references to case law, statutes and rules are included for the attorneys and others who may want to undertake further research on an issue. If you are new to the industry, my hope is that this book is a helpful resource as you gain experience. If you are a Ã¢â ¬Å“seasonedÃ¢â ¬Â• practitioner, my hope is that you can use the book as a reference to answer day-to-day questions.

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Customer Reviews

K. Michelle Lind is such an asset to us here in AZ. Over the years I feel privileged to hear her speak at Real Estate Seminars. She has a practical solution to most problem we practicing Real Estate have come to rely on. When ever I have a need to confirm my worries or judgment on how to handle a situation or refresh my understanding of a part of the contract. This is my go to book... along of course my Broker.

After being in the business for 30+ years I have finally found a real estate book that was written for the good of the public and the real estate professional. If I we're ask to suggest just one book for some to read that would give him/her a true picture of the entire real estate industry it would be this book.

Michelle Lind is extremely knowledgeable and makes this guide clear to understand and easy to follow. As attorney for the AZ Association of REALTORS for many years she knows what we need to know.

A valued resource I use almost weekly. I couldn't manage with out it.

Very informative, easy to read and incredibly useful. Should be in every real estate office and every agents library.

It's real world. It's practical and written for everyday real estate. It's a must have for anyone practicing real estate.

Some books should be in a physical form. Not having a way to flip back and forth, look up in an index, it just doesn't work for me. A novel, yes, I can read a novel on a Kindle or iPad, but not a text book. I wish they would print this book.

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